

Enterprise Edge Virtualization

Ekinops Value Proposition & Differentiators

Value



- **Futureproof** solution for NextGen enterprise services
- **Lightweight**, lower footprint compared to previous generations
- **Improved** time to market, OPEX model, ESG scores for Service Providers

Differentiators



- **Cost optimization:** use of entry level platform for mid-market and higher end platform for project-based
- **Simplicity:** eRouter avoids the OTT model for Service Providers

Features



- **OneOS6-LIM**, middlewaresupporting virtualization & containers
- **eRouter**, proven high performance for Enterprise Edge delivered by Service Providers
- **Design Studio**, a simple way to build Network Services

Ekinops delivers the fundamental components for a Service Provider to tackle its Enterprise Edge market evolution starting today with virtualization & eRouter and supporting 3rd-party network applications and IT vertical solutions.

WHY EKINOPS?

A simple & complete offer, packaged and customized on purpose for Service Providers. We enable a One-Box solution: CPE (eRouter) and a virtualization layer for 3rd-party services including access to vertical applications marketplace.



Virtualization is complex and expensive

- x86 hardware is more expensive than traditional pCPE
- Stacking of vendors complexifies interoperability
- ETSI orchestration model is very complex to handle



Ekinops NFV solution

- A **lightweight OneOS6-LIM** leveraging entry x86 hardware
- A **OneManage + Design Studio** management solution delivering a user-friendly framework
- An all in **One-Box approach**: simple and interoperable

Ekinops is providing a complete end-to-end solution for service providers

<p>1 OneOS6-LIM footprint Very lightweight and fully customizable to support customer uCPE choice (hardware agnostic).</p>	<p>3 OneManage & Design Studio Simple to use: no overlap with VNF vendors EMS, lightweight orchestration enabling service providers to easily integrate into their OSS eco-system.</p>
<p>2 Embedded eRouter (ONEe600) Avoids a CPE on top of uCPE deployment (cost optimization). Best performance*/footprint/cost solution for small and medium-sized enterprises customers.</p>	<p>4 Our Service offering Ability to select hardware, VNF onboarding and end-to-end integration into service providers network delivered by Ekinops and not an integrator.</p>

** independent EANTC tests, report available [here](#)*

About Ekinops

Ekinops provides open, trusted and innovative network connectivity. We enable our customers' success by delivering high value-added software-driven solutions.

ONEACCESS

 **COMPOSE**

EKINOPS360

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