PRESS RELEASE

Industry Veteran Patrick Gault Joins Ekinops
as Vice President of Sales for the Americas

PARIS, April 10, 2012 – Ekinops, a leading supplier of next-generation optical transport equipment, announced today the appointment of Patrick Gault, previously with Tellabs and Cisco, to the position of vice president of sales for the Americas, as the company expands in this region.

"We are extremely pleased to have Patrick lead our North American team" said Didier Brédy, Ekinops CEO. "He is a very successful sales executive and has solid experience working with large carriers. The combination of his skills and our superior optical networking solutions, especially at 100G, will contribute to continued success and growth in the Americas."

Patrick brings over twenty years of experience in the telecommunications industry with many successes in the optical space and was most recently regional vice president of sales for Tellabs. Previously, he was a sales executive for White Rock Networks after having worked in sales management for Cisco Systems. Patrick started his career as a software engineer for Hughes Aircraft.

"I am truly excited to be part of Ekinops at a critical time in our industry, as 100G is reshaping it" stated Patrick Gault. "The company has tremendous expertise at 100G and its solution has the strongest value proposition I have seen in a long time. My team's role is to make sure carriers know how beneficial our new offering can be to them, from a performance and economic standpoint."

Ekinops' unique 100G technology, combined with its T-Chip, (Transport-on-a-Chip) concentrates the equipment's transport intelligence into a highly compact and efficient design, that reduces costs, footprint, power consumption, delivery times to customers and provides unmatched performance for the Ekinops 360 transport system.

About Ekinops
Ekinops is a leading designer and supplier of next generation optical transport equipment for service providers and enterprise customers. The Ekinops 360 Dynamic, Multi-Reach Transport System provides DWDM and CWDM on a single platform that addresses Metro, Regional, and Long Haul applications. The Ekinops 360 system relies on the innovative, programmable Ekinops T-Chip® (Transport-on-a-Chip techn ology)

www.ekinops.net

that enables fast, flexible and cost-effective service delivery for building high speed optical networks. Using the Ekinops 360 carrier-grade system, operators can increase transport capacity of their networks – CWDM, DWDM, Ethernet, ESCON, Fibre Channel, SONET/SDH, and uncompressed video (HD-SDI, SD-SDI, ASI) – through the industry's most efficient aggregation of services. The company is headquartered in Lannion, France, with offices in Europe, the USA, Canada, and Asia. For more information, visit Ekinops at www.ekinops.net.

Media Contact
Dominique Arestan
Marketing Communications Director
Voice: +33 (0)1 49 97 04 03
Mobile: +33 (0)6 42 10 95 05
darestan@ekinops.net