



PRESS RELEASE

French Provider Lasotel Builds Data Center Interconnect Network with Ekinops

PARIS, June 2, 2016 – French telecom provider and data center operator Lasotel has completed a data center interconnection project using equipment from Ekinops to allow for a smooth upgrade to 100G per second and to 200G in the future.

Lasotel, based in the Lyon area, provides integrated telecom solutions, such as fixed telephony installations, connectivity, and hosting, to professional customers. Founded in 2004, its mission is to support its client organizations' telecom projects by developing technically advanced solutions. With more than 12 points of presence in its operational territory, Lasotel's network can offer high-bandwidth services to more than 6,500 companies and organizations.

The company was seeking a reliable, competitively-priced, and future-proof solution for its data center in Lyon, so that it could serve a key customer, La Carsat, a French retirement fund and health-at-work organization.

Lasotel was looking for an optical networking solution that would allow it to add capacity as needed. It also wanted equipment that would be delivered quickly and that would be easy to install by its own technicians.

Lasotel chose Ekinops for those reasons as well as for the technology advantages of the Ekinops platform. Those advantages include low latency, compatibility with a mix of dual-fiber and single-fiber links and existing passive multiplexers, a flexible and multiprotocol platform, and the ability to span both metro and long distance applications.

"Deployment of the equipment went very smoothly, thanks to the support from Ekinops. Despite a very tight implementation schedule, Ekinops shipped the equipment in record time and provided us with all the required technical information and installation documentation, which allowed us to deliver on time this mission critical infrastructure to our customer," said Sylvain Charron, founder and CEO of Lasotel. "Our team was able to thoroughly prepare for the installation and insure that it was completed quickly and efficiently."

The new equipment provides a foundation for future growth in bandwidth but it also delivered immediate improvements.

"We are very happy for the opportunity to assist Lasotel with their data center interconnection project," said Jonathan Amir, VP EMEA Sales of Ekinops. "Our DCI solution was designed specifically for such applications, with tremendous capacity in a compact platform, and very low power consumption which is critical for data center efficiency."



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About Lasotel

The operator expands its network infrastructure in areas of strategic activities and is in the telecoms landscape as a proximity operator. For several years, LASOTEL providing local companies alternatives to national operators, while maintaining competitive offers on the market. For more information, visit <http://www.lasotel.fr/>.

About Ekinops

Ekinops is a leading supplier of next generation optical transport equipment for telecommunications service providers. The Ekinops 360 addresses Metro, Regional, and Long-Haul applications with a single, highly-integrated platform. Ekinops is a market-leading innovator in 100G transport with a coherent line of products that truly optimizes optical networks and comes in 1RU, 2RU or 7RU chassis. The Ekinops 360 relies on the highly-programmable Ekinops T-Chip[®] (Transport-on-a-Chip) architecture that enables fast, flexible and cost-effective delivery of new services for high-speed, high-capacity transport. Using the Ekinops 360 carrier-grade system, operators can simply increase capacity of their networks – CWDM, DWDM, Ethernet, ESCON, Fibre Channel, SONET/SDH, and uncompressed video (HD-SDI, SD-SDI, ASI). Ekinops is headquartered in Lannion, France, and Ekinops Corp., a wholly-owned subsidiary, is incorporated in the USA.



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For more information, visit www.ekinops.net