

Ekinops and IEC Telecom Group deliver compact portable satellite communication solution

20 April 2021 – Ekinops (Euronext Paris - FR0011466069 – EKI), a leading supplier of optical transport equipment and router solutions for network operators, and IEC Telecom Group, a leading global provider of managed network communication solutions, launch OneGate Compact, a lightweight and portable plug-and-play solution that provides critical communications functions for both terrestrial and maritime applications.

OneGate Compact, purpose built for performance in tight spaces, seamlessly reroutes available bandwidth to essential processes to ensure vital communications remain online, whatever the circumstances. The hybrid satellite and GSM solution also supports the continuity of governmental and business operations in rural areas, enabling applications such as connected cars for first responders, telemedical support for doctors in remote areas, and mobile offices for public services such as e-banking and e-learning.

Powered by the [Ekinops Open Virtualization Platform \(OVP\)](#), OneGate Compact delivers vital digitalization and network optimization capabilities to regions with unstable infrastructure, such as field mission teams, and small and medium-sized maritime vessels. Operating from a digital environment, the solution is equipped with bandwidth optimization and advanced filtration tools to offer a VSAT-like experience over a Mobile Satellite Services (MSS) terminal. Together, the technologies enable full connectivity in the most inaccessible areas while reducing the need for onsite staff and hardware updates.

“Offering affordable and reliable digitalization for niche and underserved sectors sits at the heart of what we do,” says **Nabil Ben Soussia, VP Maritime, IEC Telecom Group**. “Following the success of the original OneGate network management system, we partnered with Ekinops again to deliver this compact and portable version designed to make digitalization accessible to an even wider range of customers working in remote areas. Whether a vessel is trapped in the middle of a storm or a mobile rescue team is on a mission in an area without comms infrastructure, OneGate Compact will maintain connections and protect vital operations.”

Operating on Ekinops’ OVP also enables the creation of value-added hybrid WAN services as needed, including video conferencing, remote maintenance, telemedicine and reliable file transfers. The solution has been particularly well received by the offshore sector. Offshore Support Vessel (OSV) operators report that virtualization of telecommunication services offered by OneGate Compact helped them to improve performance of their fleets and significantly increased visibility over maritime operations at the drilling site.

Frank Dedobbeleer, Group VP Sales EMEA & APAC at Ekinops said: “We are delighted to have grown our long-standing partnership with IEC Telecom to deliver another pioneering solution. The OneGate Compact is a real extension of its portfolio, allowing IEC Telecom to empower some of the world’s most remote regions with reliable global coverage, and address a wider range of smaller vessels in which every centimetre of space comes at a premium. Our virtualization technology sits at the core of



the solution, enabling seamless connectivity on-the-go and making digital available to a new range of end-users.”

Ekinops’ OneAccess OVP platform has enabled OneGate Compact to be designed as an agile solution that can be updated and upgraded in the future without the need to replace the hardware. OneGate Compact is compatible with the requirements of all major satellite operators.

ENDS

For more information visit: <https://www.ekinops.com/>

Contact

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About EKINOPS

Ekinops is a leading provider of open and fully interoperable Layer 1, 2 and 3 solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of three highly complementary product and service sets: EKINOPS 360, OneAccess and Compose.

EKINOPS 360 provides optical transport solutions for metro, regional and long-distance networks with WDM for high-capacity point-to-point, ring and optical mesh architectures, and OTN for improved bandwidth utilization and efficient multi-service aggregation.

OneAccess offers a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 access network functions.

Compose supports service providers in making their networks software-defined with a variety of software management tools and services, including the scalable SD-WAN Xpress.

As service providers embrace SDN and NFV deployment models, Ekinops enables future-proofed deployment today, enabling operators to seamlessly migrate to an open, virtualized delivery model at a time of their choosing.

A global organization, Ekinops (EKI) - a public company traded on the Euronext Paris exchange – operates on 4 continents.



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For more information, visit <http://www.ekinops.com/>